



FIRSTBEST SYSTEMS AND OVERLAND SOLUTIONS, INC. ANNOUNCE STRATEGIC PARTNERSHIP TO SERVE INSURANCE INDUSTRY

BEDFORD, MA and OVERLAND PARK, KS – December 2, 2009 – FirstBest® Systems, Inc., provider of **insurance software** solutions that help Property & Casualty insurance carriers write more business and write better business, and Overland Solutions, Inc., a leading provider of **premium audit, loss control** and **inspection services**, today announced a strategic partnership that will allow insurers to simplify their underwriting process by electronically incorporating premium audit, loss control and inspection reports and delivering them in real-time directly to the underwriter's desktop.

Overland Solutions and FirstBest have partnered to integrate Overland Solutions' nationwide services platform with FirstBest Underwriting Management System (UMS™), a next-generation **underwriting workstation** combined with a business analyst workstation and a web 2.0 agent portal.

"This new alliance illustrates Overland Solutions' commitment to be the elite information solutions provider through our commitment to customers, ease of doing business and an unwavering passion for quality and service," commented David Robinson, Senior Vice President and CIO, Overland Solutions, Inc.

FirstBest has established an enviable reputation for delivering P&C solutions that help insurance companies price risks effectively and providing carriers the ability to write better business while lowering their loss ratio. The integration of Overland Solutions' services and FirstBest UMS will help carriers gain visibility and insight into the underwriting process.

"Our partnership with Overland Solutions is part of FirstBest's strategy to provide carriers with the best technologies to service their customers and agents, while improving their profitability. Together, we are enabling carriers to integrate their outsourced business services with their underwriting management system, speeding transactions and improving customer service," stated Tony Rosati, FirstBest VP of Business Development.

David Robinson, Senior Vice President and CIO, said, "Overland Solutions champions process improvement and efficiency through innovative solutions. We strive to make it easier for our business partners to get access to the actionable information that we provide. Our partnership with FirstBest brings our customers a myriad of ways to access Overland Solutions' nationwide platform of services with the click of a mouse."

About Overland Solutions, Inc.

Overland Solutions, Inc. leads the industry in offering meaningful information services specializing in premium audit, loss control and inspection services. We are passionate about providing accurate and timely results to meet our business partners' needs. Overland Solutions, Inc. has a nationwide network of specialists dedicated to accuracy to make certain our clients receive actionable information in every report. Our flexible technology platform enables direct system integration and unmatched ease of doing business.

For more information, visit us at www.olsi.net or call 888.827.2118.

About FirstBest

FirstBest® Systems, Inc. delivers P&C solutions that help insurance companies write more business and write better business. Our solutions enable Carrier-Agent collaboration as well as underwriting efficiencies and market growth, and include an **Underwriting Workstation**, Agent Portal and Agency Connectivity. Our flagship product, the FirstBest UMS™, combines a next-generation underwriting workstation with a business analyst workstation and FirstBest Agent™, a Web 2.0 agent portal.

Companies such as AMERISAFE, Inc. (NASDAQ: AMSF), a specialty writer of workers' compensation insurance for hazardous industries, as well as ICW Group Insurance Companies, a multi-line Super Regional Insurance Carrier, are leveraging FirstBest **insurance software** to expand their book of business and improve ease-of-doing business with agents.

For more information, visit www.firstbest.com or call 888.863.6095.

FirstBest is a registered trademark of FirstBest Systems, Inc. FirstBest UMS, Underwriting Management System, FirstBest Agent, and Agent-Carrier Connection are trademarks of FirstBest Systems, Inc. All other trademarks are property of their respective owners.

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